

# Area Sales Executive

Due to continued growth and success, **CAM Fork Lift Trucks** has an immediate requirement for a **Field-Based Area Sales Executive** to join our team. This is an exciting opportunity for a motivated individual to work within a dynamic and growing business, covering a dedicated area and building strong client relationships.



## TO APPLY:

Please email [joy@camforklifts.co.uk](mailto:joy@camforklifts.co.uk) with your CV and a covering letter.

## The Role

The successful candidate will be responsible for proactively identifying new opportunities, managing existing accounts, and driving sales of our industry-leading forklift trucks, other material handling equipment and racking services.

This role offers a competitive salary, uncapped commission structure, and company benefits, including a company vehicle, phone, and laptop. Comprehensive training and support will be provided to ensure your success.

If you are ready to take the next step in your sales career and join a forward-thinking company, we want to hear from you!

## We are looking for candidates with:

- A strong background in B2B sales, ideally within materials handling, plant machinery, or related industries.
- Excellent communication and negotiation skills.
- A self-motivated and results-driven attitude with the ability to manage their workload.
- A passion for providing exceptional customer service and building long-term partnerships.
- A full, clean driving licence.

## An Introduction to CAM

**CAM Fork Lift Trucks** is a leading provider of high-quality material handling solutions, supporting businesses across the UK with innovative and reliable equipment to meet their operational needs.

